

**FEATHER RIVER RAIL SOCIETY
AGENDA REPORT**

DATE: 10/3/2018
TO: Board of Directors
FROM: Kerry Cochran
MEETING: Oct. 13, 2018
ITEM: New Business
SUBJECT: RGM&HS Prospector Magazine
(Rio Grande Modeling & Historical Society)

Proposal for the FRRS to carry the Prospector Magazine in the WPRM Museum Store.

----- Forwarded message -----

From: **The DeWitts** <dcdewitt@charter.net>
Date: Mon, Aug 27, 2018 at 3:39 PM
Subject: FW: RGM&HS Prospector Magazine Order
To: <eugene.vicknair@gmail.com>
Cc: <fkeller795@gmail.com>, Jeff Pierce <argocentric1@yahoo.com>, <secretary@wplives.org>, <mamicarl@att.net>

Eugene Vicknair - Portola Museum,

Below is an updated copy of our proposal for the Portola Museum to carry the RGMHS Prospector magazine. Please review and confirm your understanding of the terms with the museum's order so that we can add you to the next issue of the Prospector in October. Upon receipt of your confirmation we will include the museum in the next issue, Prospector 17-4.

If you have any concerns or questions at all, please feel free to email me or call me directly at my home.

Dale DeWitt
RGMHS Membership & Advertising Chairman
dcdewitt@charter.com
314-821-1368

From: The DeWitts [mailto:dcdewitt@charter.net]
Sent: Monday, August 28, 2018
To: 'vpresident@wplives.org'; 'secretary@wplives.org'
Cc: dcdewitt@charter.net; Jeff Pierce (argocentric1@yahoo.com); mamicarl@att.net; fkeller795@gmail.com
Subject: RGM&HS Prospector Magazine

Steve Habeck, president
vpresident@wplives.org

Eugene Vicknair, Secretary
secretary@wplives.org
408-839-5750

Museum phone # 530-832-4131

Gentlemen;

At the recent WP convention in Salt Lake City, some conversations with Jeff Pierce suggested that you might be interested in carrying the Rio Grande Modeling & Historical Society quarterly magazine, "The Prospector" in the Portola Museum. Certainly both the WP and DRGW have a lot in common.

We currently have about 15 other major hobby shops and museums in the Midwest & West that carry this magazine and they currently sell from 6 to 24 copies each per quarter.

We currently distribute ~700 copies each quarter to members, hobby shops, museums and local train shows in Colorado, Utah & Wisconsin and would like to expand this to the Western Pacific area. Our interest is in both DRGW standard gauge and narrow gauge modeling and history which is reflected in a balance of well written and illustrated articles in this publication which typically runs 30-42 pages and currently retails for \$12/issue.

The Rio Grande Modeling & Historical Society would be pleased to add you to our list of hobby shops and museums carrying the Prospector magazine.

We believe that we can offer you favorable terms and would like to add you as our primary shop/museum in the WP area. We anticipate that you would exclusively be the source carrying this magazine in the Portola area. Our latest edition is Volume 17 issue 3 which was published in July 2018. Volume 17 Issue 4 will be going to press on October 15, 2018 and if you would like to confirm an order before 10/1 we can include you in the shipping of that issue. It will include articles on both standard gauge equipment and narrow gauge. Our editor, Dave Lotz, is dedicated to publishing 4 "on time" quarterly issues each year. Typically Jan, Apr, July & Oct.

Our terms are:

4 Issues per year.

Minimum order = 6 copies

Dealer discount is 25% off the cover price which is currently \$12.00.

Our practice is to bill shortly after our printer ships prepaid directly to dealers and payment is due within 30 days.

Unsold, undamaged complete copies may be returned at any time to our Colorado Springs address for full credit applied to future shipments. Cover tear offs are not accepted for credit. The dealer pays the return postage.

You can cancel or adjust the number of copies of your standing order (6 copy minimum) at any time up to one week prior to us going to press, typically the 15th of the publication month.

All regular orders will be shipped prepaid directly via UPS from our printer, Ag Press, in Manhattan, KS and typically arrive several days before members receive their copies.

We also list you as one of our Prospector dealers on our website: www.rgmhs.org

We would like to suggest beginning with a standing order of 6 copies starting with Vol 17 Issue 4 and then we can adjust your order as needed as sales increase.

If you would care to order any back issues we can accommodate that also and would only require a minimum of 6 total copies on a single order. These would be shipped from our company store in Colorado Springs, CO.

We trust that this offer fits with your business plan and would like to move ahead with your order. If you have any questions please feel free to call me directly at my home or email at the address listed below.

Dale DeWitt
RGM&HS Membership & Advertising Chairman
dcde Witt@charter.net
314-821-1368

ACTION: Review this meeting, and take action as necessary